Batching with Intention – Speaker Notes

0:00

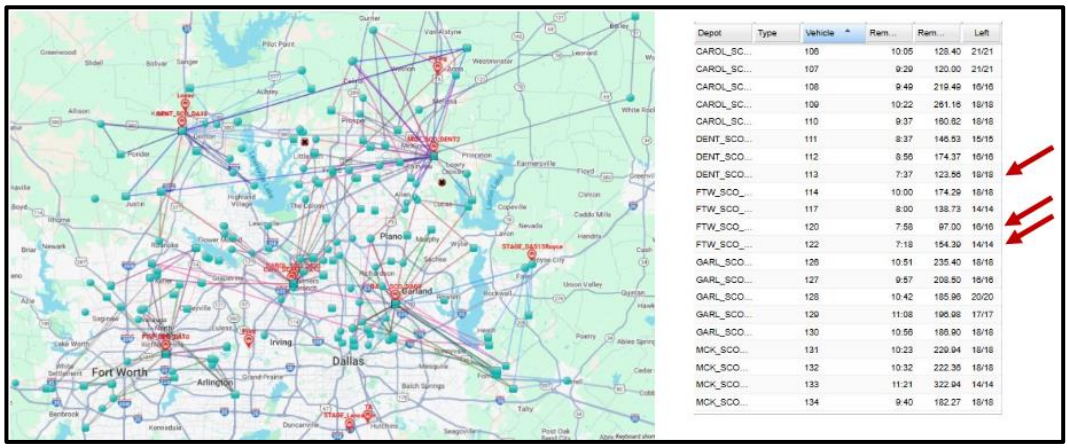
Welcome to the final CORE Process micro training. You've adjusted limits. You've rebalanced job types. You've scanned the map for pairing opportunities. Now it's time to finish the job—with batching that validates the effort.

0:15

Batching with intention means setting Cheetah up for success—so when it builds the routes, it does so based on the strategic work you've already completed. It's not about manually dragging and dropping jobs.

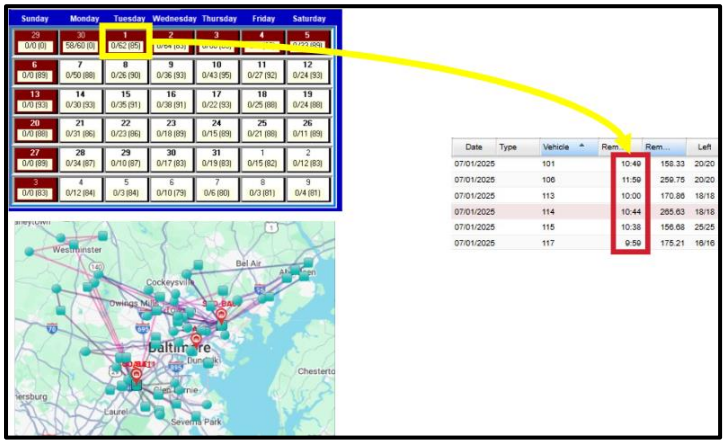
It's about having the right number of drivers, a balanced job mix, and clear route parameters already in place.

With that foundation, Cheetah does the heavy lifting...automatically generating efficient routes that align with your plan and unlock real capacity.



0:48

A day can only be considered *truly* sold out after batching is complete. That means: the number of routes equals your scheduled drivers.
Approve it, notify the customer, and update your route planning accordingly. The best-case scenario: You approve the request.



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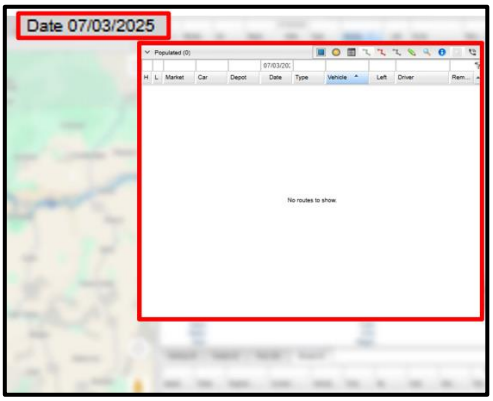
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1:09

If your day is marked sold out, but you haven't batched—you might not be sold out at all. Until routes are created and evaluated, the calendar is just a suggestion, not a fact.



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
29 0/0 (0)	30 8/15 (0)	1 0/21 (94)	2 0/18 (93)	3 0/19 (95)	4 0/0 (95)	5 0/11 (93)
6 0/0 (93)	7 0/13 (91)	8 0/16 (94)	9 0/11 (99)	10 0/12 (104)	11 0/12 (101)	12 0/9 (102)
13 0/0 (102)	14 0/8 (102)	15 0/12 (103)	16 0/9 (106)	17 0/7 (107)	18 0/12 (106)	19 0/15 (106)
20 0/0 (106)	21 0/16 (106)	22 0/15 (106)	23 0/12 (106)	24 0/10 (107)	25 0/2 (107)	26 0/5 (107)
27 0/0 (107)	28 0/12 (107)	29 0/7 (107)	30 0/8 (107)	31 0/16 (106)	1 0/7 (103)	2 0/2 (104)
3 0/0 (104)	4 0/7 (104)	5 0/6 (104)	6 0/1 (104)	7 0/4 (104)	8 0/0 (104)	9 0/2 (104)



1:24

Batch with these benchmarks in mind:

- ✓ Number of routes = Number of Scheduled Drivers
- ✓ Routes at least 9 hours
- ✓ Adjusted limits
- ✓ Address Job Mix
- ✓ Paired jobs when possible

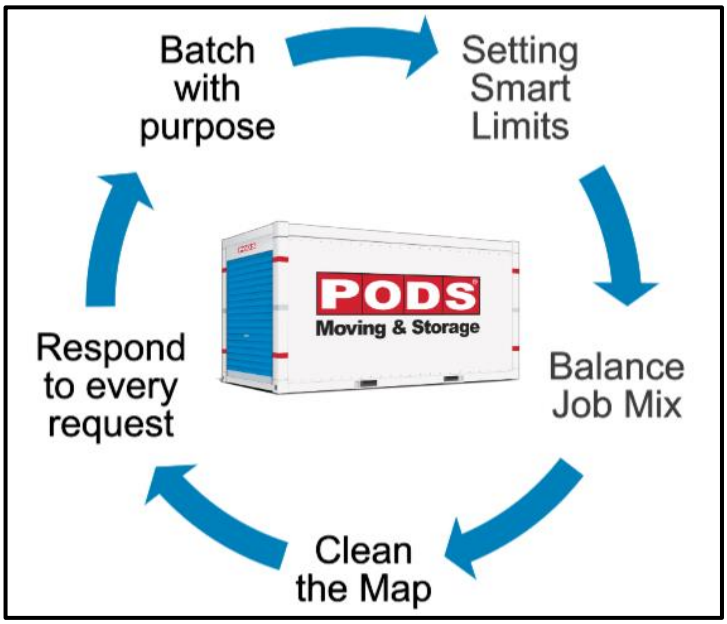
Use every available driver. Maximize each route. Leave no hour underutilized. It's not just about fitting jobs in—it's about doing it with precision.

1:39

Every day presents a choice: react to your schedule—or take control of it. The CORE Process helps you lead with intention and unlock the capacity that's already in your operation.

1. You start by setting smart limits—guiding Cheetah with purpose.
2. You balance the job mix—making sure NEWs, FPUs, and Others are working together, not competing.
3. You clean the map—pairing jobs, reducing waste, and fixing what doesn't belong.
4. You respond to every request. Fast answers build trust—even when the answer is no.
5. You batch with purpose—confirming the day is optimized and ready to roll.

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These five steps aren't just a mindset; they're your playbook for domination. When you run the CORE Process, you're not just making adjustments; you're shifting the entire game. You're creating momentum. You're building muscle. And you're proving that every single day is winnable—because you made it that way. Thanks for showing up and putting in the time—now go turn that knowledge into action. The playbook is in your hands. The field is yours. Let's go lead the way.