Headcount and Trainer Overview – Sales and Service Release 1

User Group	Training Format	Release 1 Headcount	Release 1 Training Headcount	SME	Trainer Name
Resi Sales	In person / Remote	216	216	Leonard Dixon	**Clearwater** Cyndi Maready Janet Tripolino Kindra Bowens **Sales** Kim Fahie (SST) Shawn Harris (SST) Cris Rom Digal (BPO) Jed Weslee Ambion (BPO) Vic Abitria (BPO) Reymart Babac (BPO) **Service** Emanuel Valesquez (BPO) Roberto Guandique (BPO) Olman Diaz (BPO) Neil Andrew Diongzon (BPO) Keen Rey Bulagnir (BPO) Czarina Mae Manalansan (BPO)
Resi Sales Sup	In person / Remote	38	38		
Resi Service	In person / Remote	144	144	Kathy Hummel	
Resi Service Sup	In person / Remote	24	24		
Ops Support	In person	21	21	Kenneth McKellar	Cyndi Maready Janet Tripolino Kindra Bowens
Advocacy	In person	22	22	Janice Kelley	
ART	In person	9	9	Marilyn Laporte	
TOTAL SALES AND SERVICE R1			**474**		

Headcount and Trainer Overview – Additional Functions Release 1

User Group	Training Format	Release 1 Headcount	Release 1 Training Headcount*	SME	Trainer Name
Market Managers / Corp Ops[1]	Remote	190	190	Alberto Callwood, Other SMEs	L&D Team – Pending finalization of names by Erika
Enterprise Operations / Logistics	Remote	45	45		
Franchisee	Remote	80	80	Joseph Carlo II, Matt Parker	
AR (Incl. BPO)	Remote	88	88	Angela Heid, Katie Floyd	
Marketing / Rev Management	Remote	20	20	Stephine Phillips, Cherlyne Rouse, Tommy Davis	
TOTAL ADDITIONAL FUNCTIONS R1			**423**		

[1]Assistant Market Managers, Market Managers, Territory Manager, Regional VP

Headcount and Trainer Overview – Sales and Service Release 2

User Group	Training Format	Release 2 Headcount	Release 2 Training Headcount*	SME	Trainer Name
Comm Sales	In person	36	36	Marquice Marrero	**Clearwater** Cyndi Maready Erin Justason
Comm Sales Sup	In person	2	2		
Comm Service	In person	13	13	Kristie Mossow	
Comm Service Sup	In person	4	4		
TOTAL SALES AND SERVICE R2			**55**		